



# Palo

## Consulting International

Seminar Brochure

Sheraton Oman Hotel Ruwi

25th July 2022

Partnered with MHD



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# Local Information



Oman, officially the Sultanate of Oman, is an Arab country on the South Eastern coast of the Arabian Peninsula in Western Asia and is the oldest independent state in the Arab world. It is also a member of the UN and Arab League. The primary language spoken is Arabic (although English is widely spoken) and the main currency is the Omani Rial (OMR).

The Sultanate of Oman has a land mass of 309,501km and shares a border with 3 other middle eastern countries. These being:

Yemen whose border is 288km long.

The United Arab Emirates whose border is 410km long.

Saudi Arabia whose border is 676km long.

To the East of Oman is the Arabian Sea and to the North is the Gulf of Oman.

The Sultan of Oman is Haitham bin Tariq Al Said and his role comprises the Chief of Staff of the armed forces, Chairman of the Central Bank, Minister of Defence and Minister of Foreign Affairs.

The current population of Oman is 5,360,514 of which expats make up over 41% mainly comprising of immigrants from Bangladesh, India and Pakistan.

The main ports of Oman are: Port of Salalah (Dhofar Governorate, Oman), Port of Sultan Qaboos (Muscat Oman), Port of Duqm (Al Wusta Region, Oman), Port of Sohar (Al Batinah Region, Oman) and Port of Qalhat (Ash Sharqiya Region, Oman) and their main exports are Crude Oil, refined petroleum and natural gas.

The national animal of Oman is the Arabian Oryx and the national drink of Oman is Coffee.

Frankincense trees grow naturally in Oman and green turtles migrate to Omani beaches.



**The origin of Mohsin Haider Darwish LLC dates back to over half a century. The family proprietary business was converted to its present form of a corporate entity in 1987. Over the decades, the company has witnessed phenomenal progress, helped by strategic planning and professional management.**

- MHD is one of Oman's most reputed, ethical and trusted organisation, it has been in business for over 60 years and employing over 1000 personnel
- They have a diversified portfolio ranging from Electrical products, Consumer Electronics, Home Appliances, HVAC, Office Automation, IT, Telecommunications, Automotive etc.
- Long term partnerships renowned global conglomerates like GE Grid Solutions, Honeywell, Schneider, Panasonic, Jaguar, Land Rover, Volvo, Michelin, Konica Minolta, Daikin, Hitachi, Huawei to name a few.
- MHD are registered as an approved vendor with all stakeholders in Government and private sectors.
- They have proven financial stability and visionary leadership
- Robust infrastructure with full fledged facilities including branch offices, warehouse & logistics across the Sultanate.

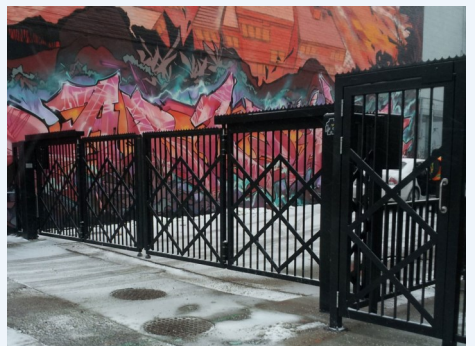


**Originally founded in the UK in 2009 the PSSA is an international specialist security association that focuses on high security perimeter protection with an emphasis on hostile vehicle mitigation (HVM). Our members include the significant majority of the premium manufacturers and installers of HVM and high security perimeter products.**

**While all of our members already operate at the highest professional level, we have introduced codes of conduct and operational schemes to ensure that the communication and quality provided by our members are clear, consistent and commensurate with requirements.**

Our main aims are to:

- Ensure professionalism and a strong ethical approach to business within the association
- Raise quality standards in the manufacture and installation of high security perimeter equipment.
- Facilitate and drive interaction between industry / government / academia to improve communication in a fast developing requirement
- Encourage development of high security products to counter evolving threats





To maintain our standards, all members are thoroughly vetted before being accepted as members and the association carries out a continuous process of revalidation of this vetting to ensure that all members maintain the strict standards required of association membership.

PSSA membership is already considered the benchmark for professionalism and integrity in the high security perimeter industry and continues to develop its focus with its regional chapter structure.



For further information please call +44 (0)20 8253 4509 or email:  
[admin@pssasecurity.org](mailto:admin@pssasecurity.org) or visit: [pssasecurity.org](http://pssasecurity.org)





**UK based consultant manufacturers and suppliers of temporary, surface mount, high security fence and Hostile Vehicle Mitigation (HVM) systems and crowd control fencing product.**

### ARX High Security Temporary Fencing

Designed to offer basic to high security protection for temporary and/or semi-permanent sites for boundary, perimeter and demarcation purposes to reduce any impact from security concerns.

Tested and accredited with the LPS 1175 A1/B3 attack certification, the ARX Security Fencing system is available with varying levels of added security from the basic 2.4m tall system to a 3.6m and even a 4.8m tall fence with panel covers, security toppers and razor wire brackets as well as options for pedestrian and vehicle gate access.



Call their UK office on +44 (0)1332 814080 or email [info@arxuk.co.uk](mailto:info@arxuk.co.uk) or visit [www.arxuk.co.uk](http://www.arxuk.co.uk)



ARX STOPPER!™ Hostile Vehicle Mitigation (HVM)  
System.

With a design based around the very effective WWII tank traps seen on the Normandy beaches and elsewhere, the ARX STOPPER!™ is a 2-piece, man portable, fast deployment HVM barrier system which when used in arrays of 3 units for UK CPNI accreditation or an array of 7 units in two rows for PAS68/IWA14 accreditation, offers good protection for perimeter control against vehicle borne attacks at speed or probing vehicle attacks at low speed.



The barriers are connected by means of wire ropes and D-shackles with optional correx covers available to protect pedestrians from the crowns of the unit and which can be printed for marketing purposes.



Call their UK office on +44 (0)1332 814080 or email [info@arxuk.co.uk](mailto:info@arxuk.co.uk) or visit [www.arxuk.co.uk](http://www.arxuk.co.uk)



# KARABLOK

**KarabloK is a blast-proof and crash-proof modular precast concrete system that forms a highly effective security barrier. Tests have shown it provides protection against multiple cannon strikes, large blast loads and vehicle impact attack. It can be quickly installed and is designed to look good.**

## Hostile Vehicle Mitigation

KarabloK has been tested and certified to the following standards as a rapid deployment, surface-mounted hostile vehicle mitigation system or HVM:

- IWA14-1:2013 Barrier V/7200 [N2A]/64/90:0.4\*
- IWA14-1:2013 Barrier V/7200 [N3C]/80/90:1.1\*
- M50 P1 rated to ASTM
- STANAG 2280



For further information please visit: <https://www.karablok.global/> or email them: [gneale@karablok.global](mailto:gneale@karablok.global)

# KARABLOK

## Ballistic and Blast Wall

KarabloK units are designed to provide effective ballistic and blast walling and have been successfully tested against many blast, frag and high explosive artillery rounds including:

- 30mm HE Rounds
- Swingfire warhead
- 155 NATO warhead
- Milan warhead
- 36kg of High Explosive

Using the results from these tests, the KarabloK units are proven to be compliant with STANAG 2280, the NATO standard for ballistic, blast and impact barriers.

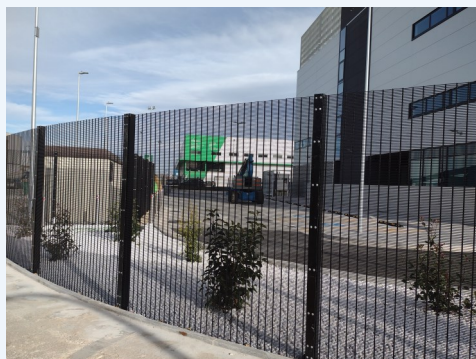


For further information please visit: <https://www.karablok.global/> or email them: [gneale@karablok.global](mailto:gneale@karablok.global)

# BARKERS

**Barkers Fencing is the leading UK manufacturer of steel fencing and gates. Whatever your perimeter security fencing and entrance security requirement, Barkers Fencing has the solution to protect your property, people and reputation. Providing a turnkey solution that's within budget, fit for purpose and designed for your requirements, giving you confidence and peace of mind.**

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For more information call their office on +44 (0) 1782 319264 or Email on [sales@barkersfencing.com](mailto:sales@barkersfencing.com) visit [barkersfencing.com](http://barkersfencing.com)

# BARKKERS

## Products

Barkkers Fencing make lots of different types of fencing ranging from:

- LPS1175 Fencing
- ASTM Fencing
- Deterrent Fencing
- Security Fencing
- High Security Fencing
- Entrance Security



For more information call their office on +44 (0) 1782 319264 or Email on [sales@barkkersfencing.com](mailto:sales@barkkersfencing.com) visit [barkkersfencing.com](http://barkkersfencing.com)



# Atkore™

## Razor Ribbon

The Atkore Razor Ribbon® range of barbed tape products are the optimal choice for perimeter security protection. Manufactured for use in the most secure and restricted environments, Razor Ribbon® has enhanced fenceline protection for a variety of industrial, military, and institutional facilities.



The products are razor sharp and can create serious cuts to anyone trying to overcome any barrier. The products are not only used as a physical barrier but also work as a psychological deterrent. Razor Ribbon® is designed to deter, delay, and detect intruders.

Specialising in fenceline protection using razor wire structures, Razor Ribbon products can combine to significantly increase the delay rating of your fenceline and in most cases can entangle and retain intruders at the point of attempted intrusion.



For more information call their office on +1 877-285-4066 or visit

<https://www.razorribbon.com/>

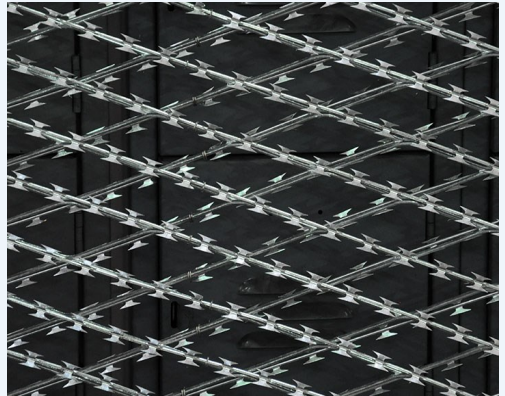


# Atkore™

## Razor Ribbon

Atkore Razor Ribbon have a wide variety of complimentary products but specialise in maximum security.

Rapid Deployment systems are also manufactured and can be used for the fast deployment of either coils or razor structures should a situation require urgent resolution.



Razor Ribbon is a division of Allied Tube & Conduit Corporation (a part of Atkore USA) and is the world's leading and longest standing manufacturer of barbed tape products since 1979, and the only domestic manufacturer in the United States.

For more information call their office on +1 877-285-4066 or visit <https://www.razorribbon.com/>

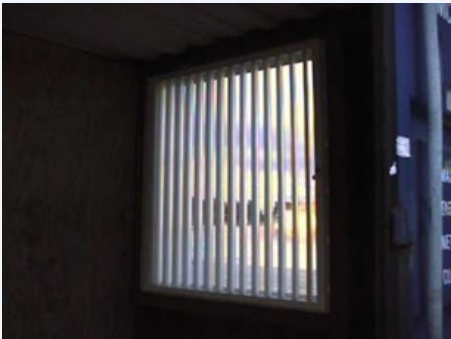
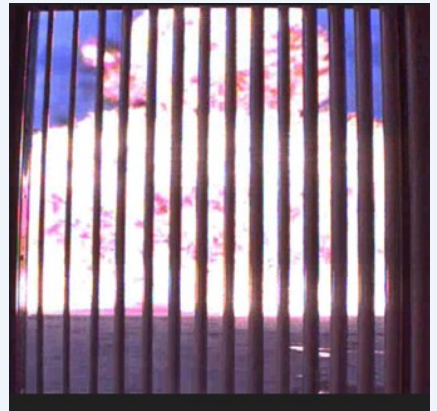


**Eruma Security International Ltd are a specialist provider of protection for windows against a wide range of threats. The protection afforded by Eruma Security ranges from forced entry protection through to blast / explosion protection.**

### Blast Protection Blinds

The Blast Protection Blinds protect people, assets and Critical Infrastructure against explosive impact.

Blast Protection Blinds provide substantial protection against a wide range of explosive attacks from rucksack/satchel bombs through to car and truck bombs.



The way the Blast protection blinds protect is deceptively simple. The second a blast occurs in the vicinity of your protected premises, the blades snap shut. This provides an impenetrable barrier, preventing flying glass and debris from penetrating the building, protecting both the internal premises and individuals in them. The building also remains secure from looting.

For further information please call +44 (0) 1709 377736 or email:  
[info@securityblinds.co.uk](mailto:info@securityblinds.co.uk) or visit: [www.securityblinds.co.uk](http://www.securityblinds.co.uk)

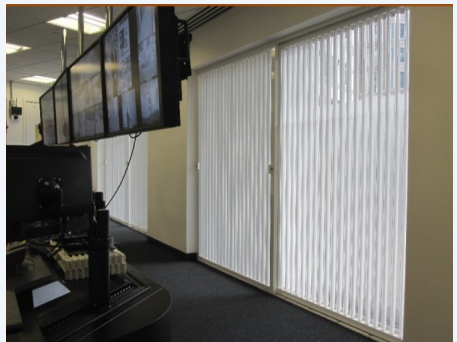


#### Forced Entry Protection Blinds

The Forced Entry Protection Blinds have been tested to meet the UK's exacting standards for forced entry protection. The Blinds safe-guard your business, assets and property.

It's not just businesses that can benefit from the product, the Forced Entry Protection Blinds are an attractive and appealing option for use in the home blending comfortably with both offices and home settings alike.

This will give the usual convenience of normal vertical blinds with the added benefit of high level security against intrusion and forced entry.



For further information please call +44 (0) 1709 377736 or email:  
[info@securityblinds.co.uk](mailto:info@securityblinds.co.uk) or visit: [www.securityblinds.co.uk](http://www.securityblinds.co.uk)